

# Frederickson Purchase & Sale Agreement for Port Parcels 60-3 and 60-4

Presenter:

Scott Francis  
Director, Real Estate  
Port of Tacoma

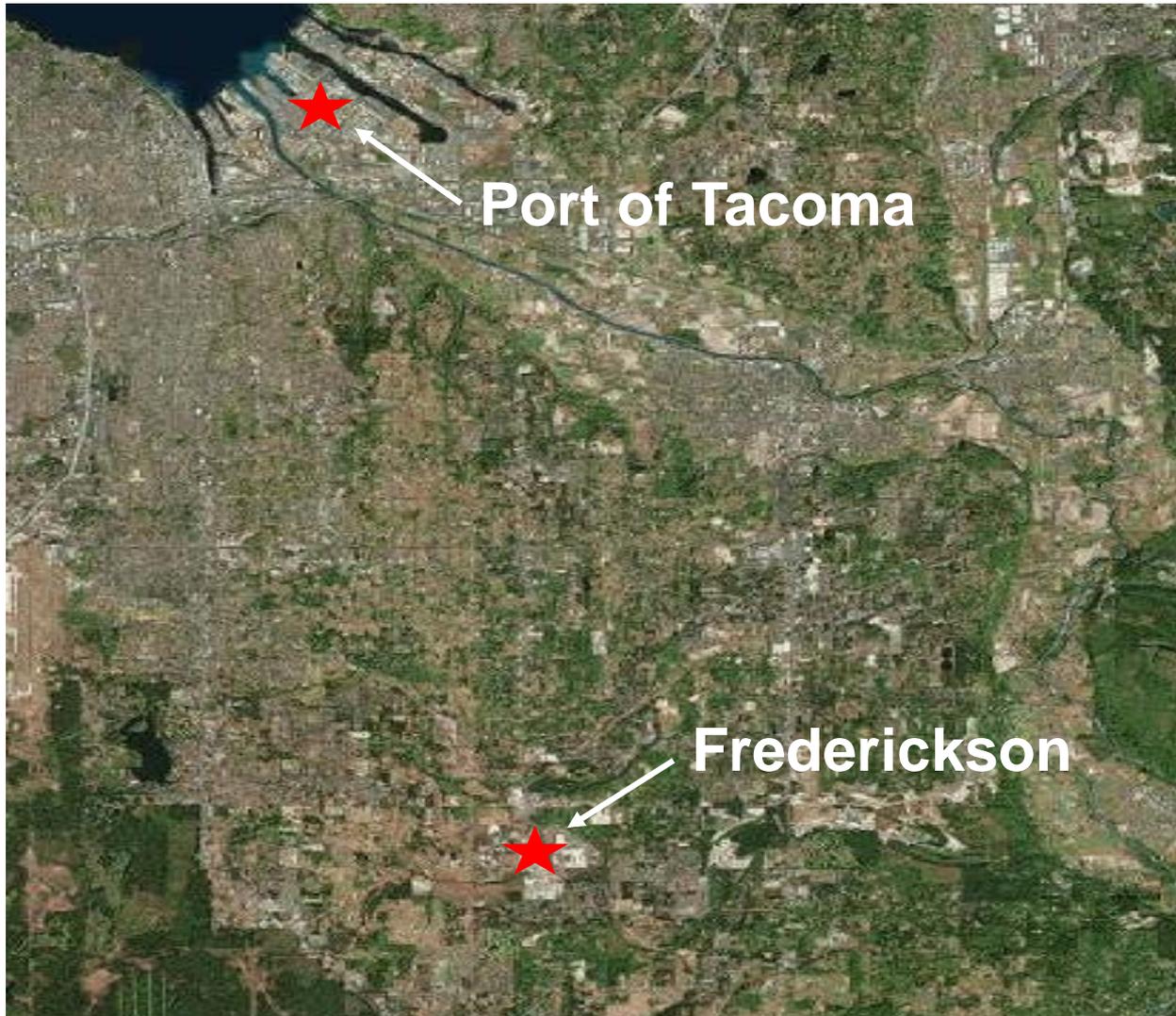


# Action Requested



Request Commission approval of the Purchase and Sale Agreement dated July 5, 2018 with Logistics Property Company, LLC (Buyer) to sell Port Parcels 60-3 and 60-4 also known as Tax Parcels 0318012013 and 0318012005, located on 192nd Street East in Unincorporated, Pierce County (Frederickson), Washington, and authorize the Chief Executive Officer or his designee to execute any and all additional documents and take any and all additional actions necessary or required in connection with the completion of the sale.

# Frederickson PSA Location



# Frederickson PSA Premise



# Frederickson Properties



## Exhibit Key

 Port Parcel 60-2

 Port Parcel 60-3 &  
Port Parcel 60-4



# Background



- The Port purchased this property in 1964.
- Port Parcels 60-3 and 60-4 include 42.95 total acres with about 20 usable acres.
- The Port Commission declared this property surplus in July 2012.
- In November 2016, the Port executed an Exclusive Listing Agreement with local Brokers to sell these parcels.
- The Purchase and Sale Agreement from Logistics Property Company, LLC (LPC) was mutually accepted by parties on July 6, 2018 subject to the appraised value and Port Commission approval in a public meeting.

# Logistics Property Company, LLC



- Based in Chicago, Logistics Property Company, LLC (“LPC”) has over 125 million square feet of institutional real estate development and management experience.
- LPC specializes in industrial development and investment in state-of-the-art warehouse, distribution, and manufacturing facilities throughout the United States.
- They focus on development opportunities to meet logistics demand at major US Ports. They have identified the Port of Tacoma as an expansion target area.
- LPC plans to build a speculative building in Frederickson to meet the areas growing warehouse demand.

# LPC Conceptual Drawing



# Purchase and Sale Terms



- Sale Price: At least \$3,354,120 (Subject to survey)
- Earnest Money: \$50,000
- Broker Commission: 5% of sale price
- Closing Fees: Port to pay for title policy. Port and Buyer each pay half of escrow fees.
- Feasibility Period – Feasibility period scheduled to end July 1, 2019. Two 45-day extension periods are available if needed to obtain permits. Each extension requires an additional \$15,000 non-refundable deposit.
- Closing – 15 days after the removal or satisfaction of the feasibility contingency, but no later than October 19, 2019

# Purchase and Sale Terms Continued



- Special Provisions:
  - Buyer shall commence work on improvements within one-year of closing.
  - Buyer shall not transfer title within one-year from purchase date.
  - Property shall only be used for industrial or commercial purposes permitted by applicable zoning and other applicable law.

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